

Exhibit "F"
Compensation Proposal

PHASE I - Strategic Assessment and Business Case		
<u>Task</u>	<u>Minimum Deliverable</u>	<u>Cost:</u>
1	Strategic Assessment and Formulation <i>Strategic plan with identified risks and program success criteria clearly defined, executive vision workshops (2), and management vision workshops (6).</i>	
2	Request for Information (RFI) <i>RFI documents, procurement process, spreadsheet with metrics to assist data driven decisions for SAWS to decide.</i>	
3	Business Case <i>Develop business case to include alternate analysis.</i>	
		Phase I Travel Expenses:
		Phase I Subtotal:
PHASE II - Feasibility Analysis with Meter to Cash Pilot		
<u>Task</u>	<u>Minimum Deliverable</u>	<u>Cost:</u>
4	Requirements - Pilot <i>Business Process modeling for AS-IS and To-BE processes for meter to cash pilot including functional and systems requirements as well as system test cases and QA process for testing the pilot.</i>	
5	Request for Proposal (RFP) - Pilot <i>Document of Procurement and Vendor Management plans. Procurement documents in accordance with SAWS procurement practices and policies, documented vendor negotiation in the form of meeting and status minutes for the pilot.</i>	
6	Pilot Project Validation, Deployment, and Testing <i>Project schedule validation, QA, IV&V and coordination for the pilot.</i>	
7	Pilot Integration <i>Setting up integration layer services and assisting SAWS in scaling back end systems for the pilot in accordance with Task 4 systems architecture assessment and in conformance with SAWS IT enterprise architecture standards.</i>	
8	Pilot Implementation Plans <i>Organization Change Management Plan, Deployment Plan, IV&V for the pilot.</i>	
9	Pilot Implementation Management <i>Project and Program management, Operations assistance, Communications assistance, and IT assistance for the pilot.</i>	
		Phase II Travel Expenses:
		Phase II Subtotal:
PHASE III - Full Scale Implementation		
<u>Task</u>	<u>Minimum Deliverable</u>	<u>Cost:</u>
10	Refine Assessment for Full Scale Implementation <i>Completed Business Process modeling for AS-IS and To-BE processes for complete implementation including functional and systems requirements as well as system test cases and QA process for testing the full scale implementation.</i>	
11	Request for Proposal (RFP) for Full Scale Implementation <i>Document of Procurement and Vendor management plans. Procurement documents in accordance with SAWS procurement practices and policies, documented vendor negotiation in the form of meeting and status minutes.</i>	
12	Project Validation, Deployment, and Testing for Full Scale Implementation <i>Project schedule validation, QA, IV&V and coordination for the full scale implementation.</i>	
13	Integration for Full Scale Implementation <i>Setting up integration layer services and assisting SAWS in scaling back end systems for the full scale implementation in accordance with Task 4's architecture assessment and in conformance with SAWS IT enterprise architecture standards.</i>	
14	Full Scale Implementation Plans <i>Organization Change Management Plan, Deployment Plan, IV&V for the full scale implementation.</i>	
15	Full Scale Implementation Management <i>Project and Program management, Operations assistance, Communications assistance, and IT assistance for the full scale implementation.</i>	
		Phase III Travel Expenses:
		Phase III Subtotal:
		Total (Phase I, II, and III):